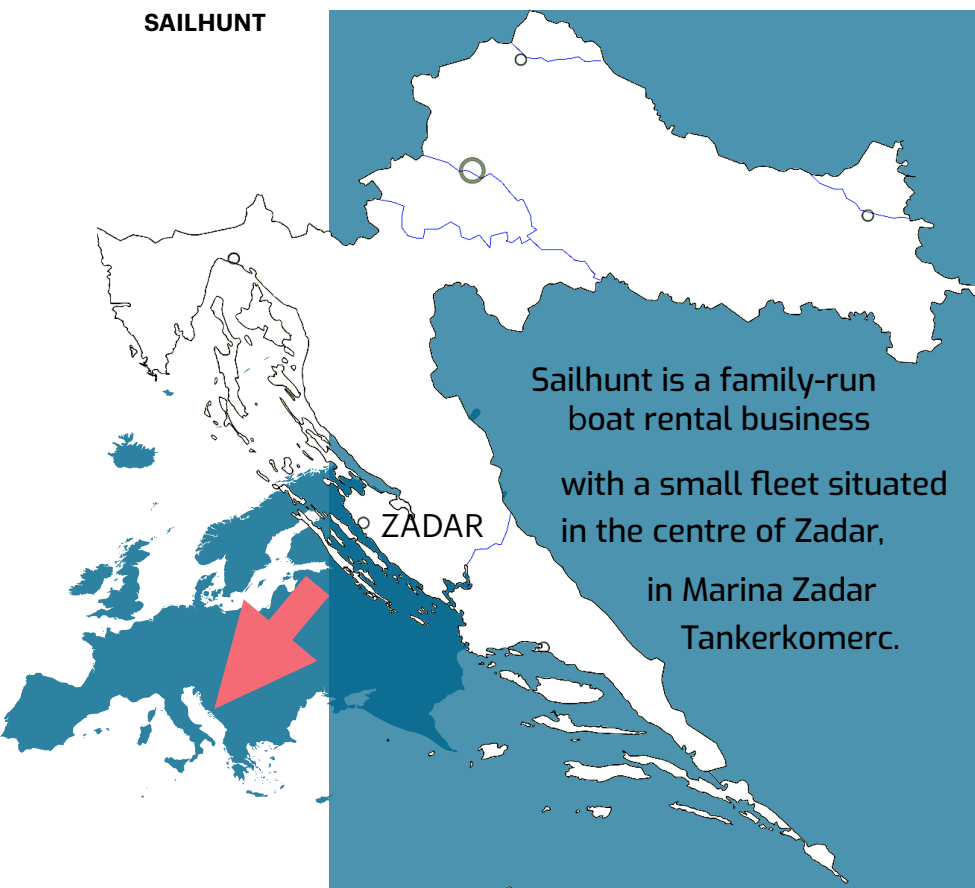




**SAILHUNT**

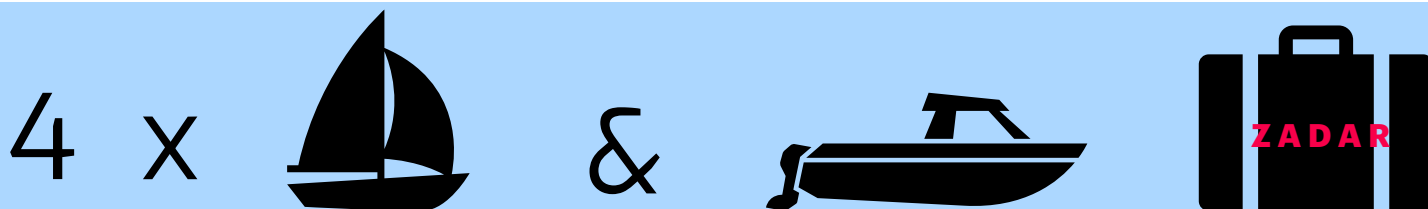
**2023**

## SAILHUNT



Sailhunt is a family-run  
boat rental business

with a small fleet situated  
in the centre of Zadar,  
in Marina Zadar  
Tankerkomerc.



"I had a very good experience with this company, especially with both people in charge, who were both very pleasant, calm, and willing to help us."

"Great boats,  
great staff,  
great prices,  
will surely come  
back to this  
place."

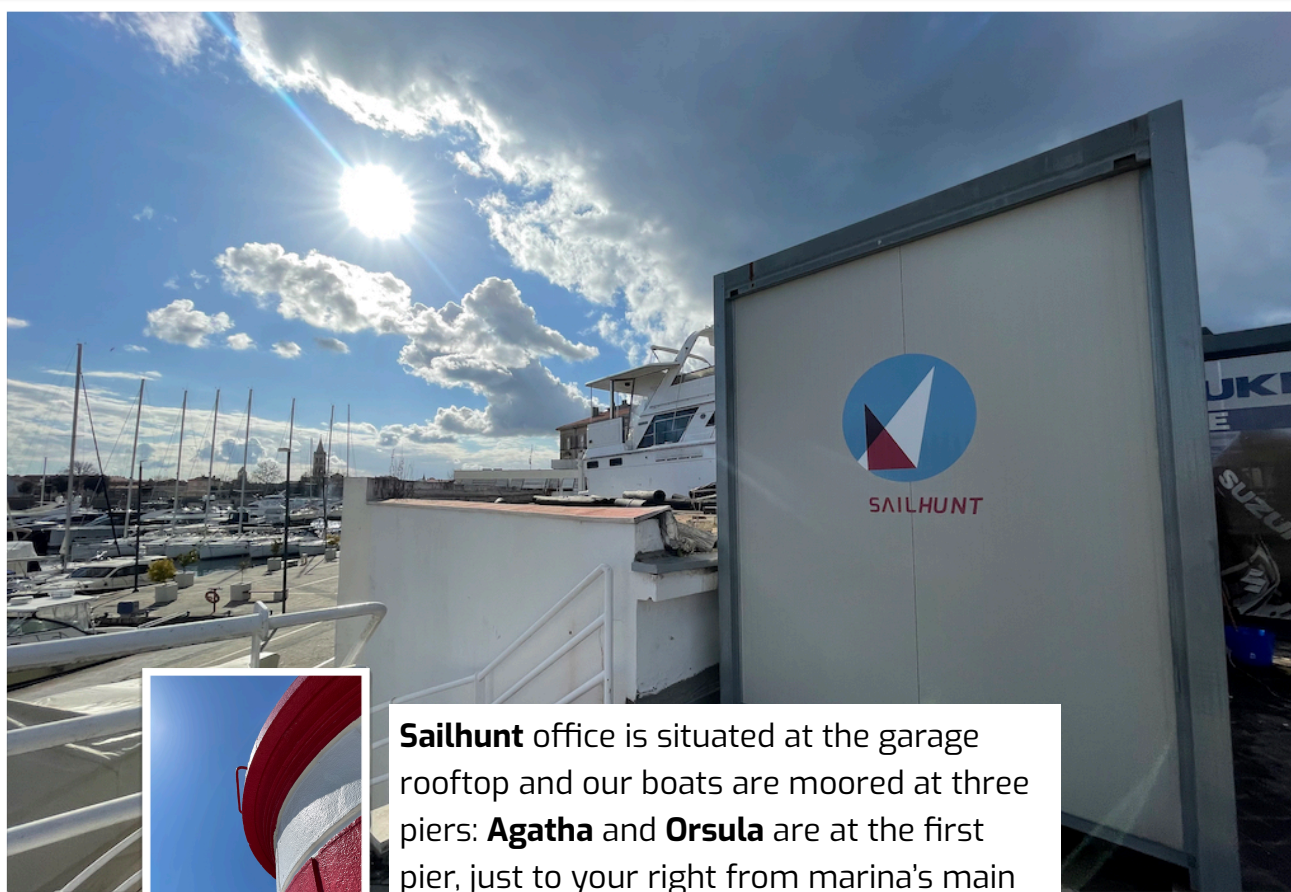


"Fantastic charter boat company."

"The people in charge are very attentive and are always willing to collaborate with the client and to help or solve any issue at any time."



## BASE



Address:  
Marina Zadar Tankercomerc  
Ivana Mestrovica 2  
23 000 Zadar  
Croatia

**Sailhunt** office is situated at the garage rooftop and our boats are moored at three piers: **Agatha** and **Orsula** are at the first pier, just to your right from marina's main entrance ramp; **Mirna** and **Four Winds** are moored at pier **A** and **DiV** is moored at pier **E** (the last one).

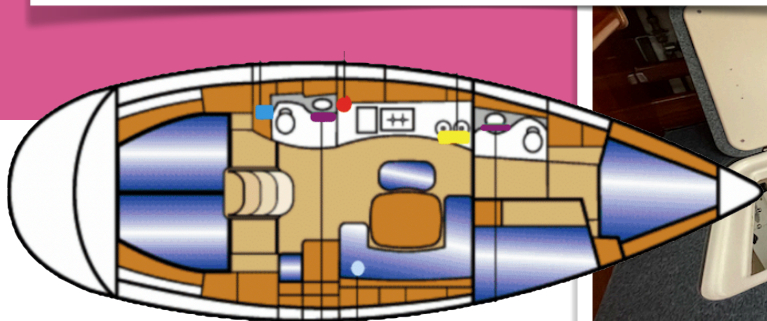






4 cabins  
10 berths  
2 heads  
(with showers)  
solar panels  
bow thruster  
WiFi  
cockpit cushions  
fridge

REFIT: furling main sail & jib (2019), solar panels (2019), GPS chartplotter in cockpit (2019), bimini (2019), dinghy (2019), cooker with oven (2020), bow thruster (2020), saloon upholstery (2021), interior carpentry (2022), cockpit shower (2022)



Sails	Sails Year	Steering	Spray hood	Bimini	Heating	Bow thruster	Anchor winch	Teak in cockpit	GPS in cockpit	Cockpit shower	Waste tank	Dinghy	Engine	Fuel/l	Consumption
Furling main Furling jib	2019	2 wheels	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Volvo Penta 55 HP	Diesel 210 l	6 l /per h



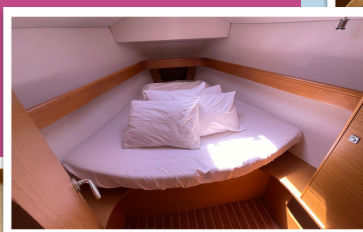
# ORSULA

3 cabins  
8 berths  
1 head  
(with shower)  
solar panels  
bow thruster  
WiFi  
cockpit cushions  
fridge



## Sun Odyssey 39i

Refit:  
furling main sail &  
jib (2021),  
solar panels (2021)



Sails	Sails Year	Steering	Spray hood	Bimini	Heating	Bow thruster	Anchor winch	Teak in cockpit	GPS in cockpit	Cockpit shower	Waste tank	Dinghy	Engine	Fuel/l	Consumption
Furling main Furling jib	2021	2 wheels	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	Yanmar 3JH4E 39 HP	Diesel 130 l	4 l /per h

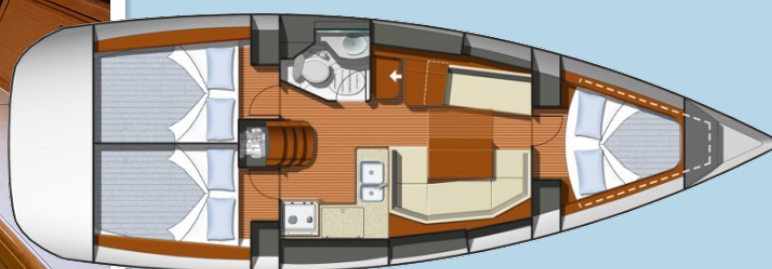




3 cabins  
8 berths  
1 head  
(with shower)  
solar panels  
bow thruster  
WiFi  
cockpit cushions  
fridge

# AGATHA

REFIT: solar panels (2020), dinghy (2020), full batten main sail & furling jib (2021), bow thruster (2021), inflatable life jackets (2021), interior carpentry (2022)



Sails	Sails Year	Steering	Spray hood	Bimini	Heating	Bow thruster	Anchor winch	Teak in cockpit	GPS in cockpit	Cockpit shower	Waste tank	Dinghy	Engine	Fuel/l	Consumption
Full batten main Furling jib	2021	Wheel	✓	✓	✓	✓	✓	✗	✓	✓	✓	✓	Yanmar 3YM30 29 HP	Diesel 130 l	3 l /per h



## Elan 340

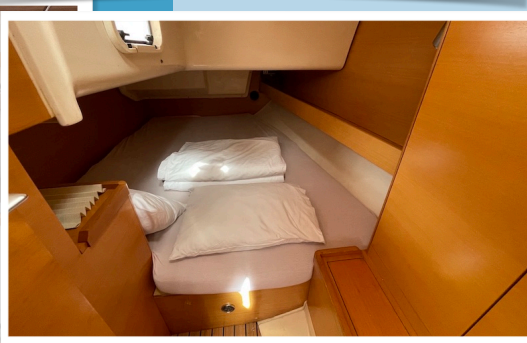
2 cabins  
6 berths  
1 head  
(with shower)  
solar panels  
WiFi  
cockpit cushions  
fridge



## Refit (2022):

- ✓ solar panels
- ✓ cockpit cushions
- ✓ carpentry
- ✓ flooring

## Four Winds

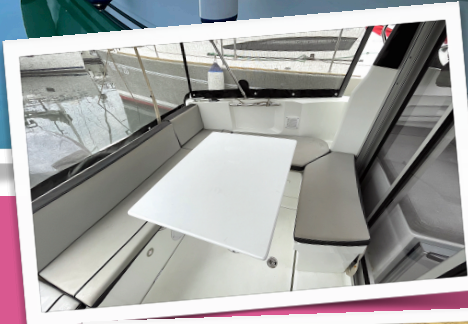


Sails	Sails Year	Steering	Spray hood	Bimini	Heating	Bow thruster	Anchor winch	Teak in cockpit	GPS in cockpit	Cockpit shower	Waste tank	Dinghy	Engine	Fuel/l	Consumption
Full batten main Furling jib	2019	Wheel	✓	✓	✓	✗	✓	✗	✓	✓	✓	✓	Yanmar 3YM30AE 29 HP	Diesel 150 l	3 l /per h





4 berths  
1 head  
solar panels  
bow thruster  
WiFi  
cockpit cushions  
fridge



## DIV

- ✓ pillows, duvets, bed linen
- ✓ kitchen set for four (cooking set, skillet, plates, glasses, cups etc.)
- ✓ cooktop (one ring)
- ✓ safety equipment (fire extinguisher, life belts, life buoy, first aid, spare anchor, ropes, distress light kit, flash light)
- ✓ maps and pilot book, divider, plotters
- ✓ two tables
- ✓ double sink with tap water (50 l tank)
- ✓ dinghy



Steering	Spray hood	Awning	Heating	Bow thruster	Anchor winch	GPS in cockpit	Cockpit shower	Dinghy	Engine	Fuel/l	Consumption
Wheel	✗	✓	✗	✓	✓	✓	✓	✓	Yamaha F150 150 HP	Petrol 150 l	25 - 35 l /per h

## EQUIPMENT LIST

Boat	Cab/ Berth	Head	Main sail	Sail Year	Steering	Spray hood	Bimini	Heating	Bow thruster	Anchor winch	GPS in cockpit	Engine	Fuel/l	Consump
S/Y <b>Mirna</b>	4 (8+2)	2	Furling	2019	2 wheels	✓	✓	✓	✓	✓	✓	Volvo Penta 55 HP	Diesel 210 l	6 l /per h
S/Y <b>Orsula</b>	3 (6+2)	1	Furling	2021	2 wheels	✓	✓	✓	✓	✓	✓	Yanmar 3JH4E 39 HP	Diesel 130 l	4 l /per h
S/Y <b>Agatha</b>	3 (6+2)	1	Full batten	2021	wheel	✓	✓	✓	✓	✓	✓	Yanmar 3YM30 29 HP	Diesel 130 l	3 l /per h
S/Y <b>Four Winds</b>	2 (4+2)	1	Full batten	2019	wheel	✓	✓	✓	✗	✓	✓	Yanmar 3YM30AE 29 HP	Diesel 150 l	3 l /per h
M/B <b>DiV</b>	1 (2+2)	1	✗	✗	wheel	✗	awning	✗	✓	✓	✓	Yamaha F150 150 HP	Petrol 170 l	25 - 35 l /per h

**STANDARD EQUIPMENT: AUTOPILOT\*, GPS CHART PLOTTER, ELECTRIC ANCHOR WINCH, COCKPIT SHOWER, FIRST AID, LIFE BELTS, LIFE JACKETS, VHF RADIO, RADIO PLAYER, DINGHY, GANGWAY; FULLY EQUIPPED KITCHEN; BED LINEN FOR EVERY CREW MEMBER (PILLOWS, DUVETS)**

\*EXCEPT DIV

## PRICES 2023 IN EUR PER WEEK

Boat model & name	11.-22.4	22.4-6.5	6.5-20.5	20.5-10.6	10.6-24.6	24.6-15.7	15.7-12.8	12.8-2.9	2.9-16.9	16.9-23.9	23.9-7.10	7.10.-11
B44 <b>Mirna</b>	1.400	1.550	1.750	2.150	2.550	2.750	3.050	2.950	2.550	2.050	1.750	1.350
SO39i <b>Orsula</b>	1.350	1.450	1.550	2.000	2.400	2.700	2.950	2.750	2.400	1.900	1.600	1.400
SO36i <b>Agatha</b>	1.350	1.400	1.500	1.800	2.150	2.350	2.600	2.450	2.150	1.800	1.500	1.350
E340 <b>Four Winds</b>	1.150	1.200	1.250	1.500	1.750	2.050	2.250	2.150	1.750	1.500	1.300	1.150

**DEPOSIT: 1.500 EUR**

## PRICES IN EUR PER WEEK

## PRICES PER DAY

Boat model & name	11.-3.6	3.6.-17.6	17.6.-15.7	15.7.-26.8	26.8.-9.9	9.9.-23.9	23.9.-11	11.-29.5. 2.10.-21.12.	29.5.-17.6 9.9.-2.10.	17.6.-15.7. 26.8.-9.9.	15.7.-26.8.
Merry Fisher 695 <b>DiV</b>	1.300	1.500	1.700	1.900	1.700	1.500	1.300	250	300	350	375

## DEPOSIT: 1.500 EUR

THE PRICE INCLUDES: BOAT WITH STANDARD EQUIPMENT AS PER INVENTORY LIST, DINGHY, BERTH IN MARINA ZADAR, VAT

**Obligatory payments (in base):**

Service fee: 190 EUR/charter till 40 ft;  
220 EUR/charter from 40 ft\*  
Tourist tax: 1.35 EUR/person/day (children under 12  
don't pay tourist tax; children from 12 till 18 pay 50%)\*\*

**Extras (if ordered):**

Outboard engine: 80 EUR/week 2 hp  
SPI/GENN: 150 EUR/week  
Safety net: 50 EUR/charter  
Towel set (2 pcs): 5 EUR/person  
Pet on board: 50 EUR/charter  
Stand up paddle: 80 EUR/week  
Overnight before charter (if possible): 120 EUR  
Skipper: 150 EUR/day + meals  
Hostess: on request  
Transfer from the airport: available on request

**Discounts:**

Early booking until 15. 1. 2023 **10 %**  
More weeks discount **5 %**; Boat show **5 %**  
Our repeat client **5 %**  
Max. discount **20 %** (except special offers)  
special offers to be announced via email or/and web site

**Payment conditions\*\*\***

**50 %** at reservation, **50 %** 4 weeks before charter

**Embarkation Saturday from 17:00**

**Disembarkation Saturday till 9:00**

**Day charter from 10 h till 18 h**

**Deposit** credit card (MasterCard-EuroCard, Visa) or  
cash; Regatta additional 1.000 EUR (deposit  
insurance not available)

\*Service fee includes: bed linen, eco kitchen set, WiFi 20 GB, permit, final cleaning, 2 cooking gas bottles, 24-hour call service

\*\*We reserve the right to change the price of tourist tax in case of any changes in Croatian regulations

\*\*\*Payment conditions may be changed because of COVID-19



## **CHARTER TERMS AND CONDITIONS**

All bookings made with Ivar d.o.o. (charter brand Sailhunt) are subject to the following Charter Terms and Conditions.

No Agent or Employee of the Company is entitled to vary or amend it.

### **1. PAYMENT CONDITIONS**

A boat has been booked only when the Booking Form and the agreed deposit have reached Ivar d.o.o. or one of its affiliates and when Invoice stating the terms of the balance payment has been dispatched. Payment of balance of the charter amount will become due 30 days before the charter start date, without reminder on the part of the charter operator.

Charter fee for all bookings made less than 30 days before the start date must be paid in full.

All bank charges will be payable by the Charterer.

Bookings made through Travel Agents are subject to agreed travel agency procedures regarding bookings and cancellations and to all the following Charter Conditions.

### **2. CANCELLATION**

#### **A. Cancellation by the Charterer**

Should the hirer be unable to take-over the boat he must notify the Company immediately, when every effort will be made to rebook the boat.

If successful, the Company will refund the deposit less a rebooking charge of 100 €.

If the company is unable to rebook, the following cancellation policy applies:

- Cancellation more than 60 days before the start of charter:  
30% of the charter fee is retained by the company
- Cancellation between 31 and 59 days before the start of charter:  
50% of the rental charge is retained by the company
- Cancellation within 30 days of the start of charter: the full amount has to be paid.

#### **B. Cancellation by the Company**

Every precaution will be taken to ensure that the booked boat is available in a fully seaworthy condition. If owing to conditions and circumstances beyond the reasonable control of the Company that is not possible, then every effort will be made to supply a similar or suitable boat. Should this not be possible the Charter Fee paid by the Hirer will be returned in full but the Charterer will have no claim on any account against the Company.

### **3. EMBARKATION**

The time for check-in will normally be Saturday between 17:00 and 21:00 hrs.

The Charterer will take charge of the boat after completion of certain formalities (security deposit, inventory check), receipt of administrative documents and instructions in operation of the boat.

The Charterer will be required to sign the Check List.

Signing implies that:

- The boat was handed over in a clean and tidy state
- The instruction was adequate

- The boat is in satisfactory mechanical state with full fuel and water tanks
- The inventory has been checked and found satisfactory.

The Company reserves the right to decline a booking or to refuse to hand-over a boat to any person who, in their opinion, is not suitable to take charge on the grounds of ill-health, age, disability, inexperience or any other reason which, in their opinion, would lead to a serious risk of accident or damage.

In such cases Ivar d.o.o. will provide a competent skipper at Charterer's expense.

If the Charterer does not accept a skipper, the Charter Fee will be refunded in full and the Contract terminated without further liability on either party.

#### **4. DISEMBARKATION**

The boat must be returned to the originating Base of Embarkation at the time and date agreed, with full fuel and water tanks.

The hirer should plan a great enough margin for the return time to be respected.

Therefore it is recommended to return the boat in the marina at 18.00 hours the day before the charter ends.

It is the responsibility of the Charterer to make allowance for bad weather.

Failure to return the boat on the due date will incur a charge of **double daily rate** plus any other charges of incidental losses incurred by the Company.

**Fuel tank and the water tanks have to be filled up before check- out.**

#### **5. INSURANCE**

The following insurance will be in full force during the term of the charter:

**a) Hull Insurance** is provided for total loss or damage to the cruiser and its equipment. Bareboat charterers shall be responsible for the amount of protection provided from the security deposit. The Charterer is responsible for any loss or damage or any other liabilities arising out of deliberate acts or negligent conduct by charterer, his or her family, guests and agents, in which event the sole responsibility for the entire amount of the loss or damage would fall on the charterer.

Damages on the sails are not covered by the insurance.

**b) Third Party Liability Insurance**

**c) Personal Accident Insurance** – this insurance does not cover loss, damage or theft of personal luggage or belongings, including any motor vehicles parked in the marina. The charterer is advised to take out personal travel insurance before departing.

#### **6. SECURITY DEPOSIT**

A refundable security deposit, which amount depends on the class of the boat, has to be paid before embarkation (cash or credit cards – Visa, ECMC).

Deposit has to be paid even when a skipper has been employed to captain the boat.

This deposit can be applied to the repair of damages or loss of equipment caused by charterer or by any of his party. It will be refunded on check-out provided that no reason exists for its retention. Charterers returning or leaving a boat at Marina different from the one from which they started – except by prior arrangement made with the Company – will lose their deposit.

## 7. ACCIDENTS, BREAKDOWNS AND REPAIRS

In the event of any accident or mishap the Charterer must immediately provide Base Manager with full details together with the names and addresses of witnesses and the name of owners or charterers if another vessel is involved.

Base Manager will indicate the next steps to be taken.

The Charterer is required to complete the accident report form and to have it completed and countersigned by the third party.

In particular, lost dinghy and outboard engine must be reported immediately.

Failure to notify Base Manager of any loss, mishap or accident may invalidate the insurance.

Base Manager must be notified immediately if any repairs or service are required and they may not be placed in the hands of other repair shops without Base Manager's specific approval.

**If you have a breakdown of the equipment which is considered essential to the operation of the yacht and which occurs inside the 30 mile radius of the Company base we will complete repairs within 24 hours of receiving your call.**

If we fail to correct the problem within 24 hours, you will be refunded on a rate pro-rate to the lost charter time or you will receive a sailing credit toward your next charter.

All other breakdowns will be serviced, but compensation will not be provided if repairs take more than 24 hours.

## 8. CHARTERER'S LIABILITY AND OBLIGATION

The Charterer shall pay any additional running expenses not included in the charter price: fuel expenses, tourist taxes and a mooring place outside The Company charter base.

The Charterer shall use the boat for pleasure only.

Charterer shall not assign this agreement or sub-charter without prior written consent of The Company.

The boat shall not transport merchandise or carry passengers.

Passengers, other than those notified on the crew list, must not be carried on the boat.

The Charterer is explicitly liable for the boat in case any official authority confiscates it due to inappropriate and illegal actions undertaken during the usage of the boat.

All passengers with the exception of any skipper or cook provided by the Company are considered guests from the Charterer.

Charterer is responsible for the safety and well-being of charterer and all guests.

Charterer shall avoid sailing area designated hazardous and should refrain from night sailing.

Charterer shall comply with all laws and regulations of the Croatia or of any other government within the jurisdiction in which the boat may be at the time.

By signing the agreement, the Charterer certifies that he/she is competent to handle the boat and that the Charterer has sufficient practical knowledge of seamanship, unless a Company approved skipper has been employed to captain the boat for the entire charter period.

In accordance with the laws of the Republic of Croatia, the Charterer has to possess a valid license necessary for the navigation (Boat Leaders Certificate) and a radiophone certificate.

## **9. DISPUTES**

The Charterer is required to notify Base Manager of any alleged shortcomings or problems with the boat **immediately** as they occur.

No claim can be considered in respect of such alleged shortcomings if not notified as aforesaid.

Furthermore the Company will not investigate nor deal with complaints received later than one week after the termination of the Charter.

In the event of dispute The Tribunal of Commerce of the port of embarkation is the only competent authority.

---